

**Annex B to Sections L&M  
RFP F04701-02-R-0500**

**Past Performance Questionnaire**

**NPOESS EMD/Production**

**NATIONAL POLAR-ORBITING OPERATIONAL ENVIRONMENTAL SATELLITE  
SYSTEM (NPOESS)**

**24 JAN 2002**

(a) The offeror shall request that each party for whom it has performed work similar to the work contemplated by this solicitation submit a past and present performance questionnaire to the Government (this may include work done as a prime contractor or subcontractor on a Government contract, or work wholly within the commercial sector). The questionnaire is available electronically in the NPOESS electronic library at <http://npoesslib.ipo.noaa.gov/>. Questionnaires shall also be requested from the customers of each of its primary subcontractors, teaming partners, and/or joint venture partners.

(b) The offeror is solely responsible for ensuring that questionnaires are submitted in time for use in the evaluation process, and shall make every effort to achieve this objective. Questionnaires are due five working days after the date established for submission of Vol. III, Past and Present Performance.

(c) An offeror's request to another entity for completion of a questionnaire should—

(1) include a statement that completion of the questionnaire is needed for the offeror's participation as a competitor in a formal source selection being conducted by the NPOESS Integrated Program Office;

(2) identify the contracting officer as Mr. John M. Inman, 301/427-2084 x162, [john.inman@noaa.gov](mailto:john.inman@noaa.gov);

(3) require that questionnaires and a floppy disk be submitted directly to the Government, and not via the offeror, to NPOESS IPO (Attn: Source Selection Recorder), Centre Building, 8455 Colesville Road, Suite 1450, Silver Spring MD 20910;

(4) specify the date by which the questionnaire should be delivered;

(5) specify that envelopes should be marked "to be opened by addressee only—source selection sensitive see FAR 3.104—for official use only";

(6) indicate that fax transmission (301) 415-0384 is acceptable after calling the contracting officer or the source selection recorder at (301) 415-0396, but that both paper and electronic submissions are desired; and

(d) The Government desires that the questionnaires be completed by those with most knowledge of the subject contracts, and offerors are best served by requesting questionnaires from individuals with the most knowledge. For Government contracts, the following order of precedence is suggested: Government program or project manager, Government procuring contracting officer or negotiator, and Government administrative contracting officer.

(e) The offeror shall maintain a Past/Present Performance Questionnaire tracking record (a sample is available in the NPOESS electronic library at <http://npoesslib.ipo.noaa.gov/>) that documents all exchanges between and follow-ups made to each of the POCs from whom a questionnaire has been requested. An initial Past/Present Performance Questionnaire tracking record shall be submitted with the offeror's Past/Present Performance volume under Vol. III, Sect. 2. A final tracking record shall be submitted under separate cover to the contracting officer simultaneous with submission of the remainder of the proposal. This exchange/contact between the offeror and its POCs shall cease upon submission of the offeror's proposal to the government. The tracking record should be submitted in electronic format as well as printed form. The Government may conduct follow-up discussions with any of the people identified in the tracking records or in the offeror's Past/Present Performance volume. The Government may obtain other information by sending out additional questionnaires or through other sources.

**Past Performance Questionnaire Tracking Record  
[TO BE ACCOMPLISHED BY OFFEROR]\***

OFFEROR'S REFERENCES COMPANY/AGENCY NAME:

REFERENCE NAME:

REFERENCE ADDRESS:

<b>Date Of Action</b>	<b>Type Of Action (E.G., Sent Questionnaire, Follow-Up Call)</b>	<b>Person Contacted/ Phone #</b>	<b>Company Position Of Person Contacted</b>	<b>Offeror Contact</b>	<b>Status Of Questionnaire</b>

<p align="center"><b>Past Performance “CONTACT DATA Sheet”</b>  <b>(TO BE COMPLETED BY PERSON FILLING SURVEY)</b></p>
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**Background Information (for person filling out the survey):**

<b>First Name:</b>			
<b>Last Name:</b>			
<b>Rank:</b>			
<b>Title:</b>			
<b>Organization:</b>			
<b>Phone:</b>			
<b>Fax:</b>			
<b>E-Mail Address:</b>			
<b>Dates of involvement: (6 month minimum)</b>	<b>From:</b>		<b>To:</b>

**Contract Information (for the contract involved):**

<b>Company:</b>				
<b>Division:</b>				
<b>Contract #:</b>				
<b>Dollar Value:</b>	(Current Dollar Value) \$	<b>Million</b> <input type="checkbox"/>	<b>Thousa nd</b> <input type="checkbox"/>	
<b>Work:</b>	<b>Complete</b> <input type="checkbox"/>	<b>Ongoing</b> <input type="checkbox"/>		
<b>Award date:</b>				
<b>End Item Description(s):</b>	(In addition to describing end item deliverable, please indicate any significant products delivered or services rendered in the past five years)			
<b>Major Design Milestones</b>	(Ex: Preliminary or Critical Design Reviews - list only those which have occurred in the past 5 years)			
<b>Significant Testing Milestones</b>	(Ex: Developmental, Acceptance, Integration, Operational, Flight Tests - list only that which has occurred in the past 5 years)			
<b>Target Cost:</b>	<b>On</b> <input type="checkbox"/>	<b>Above</b> <input type="checkbox"/>	<b>Below</b> <input type="checkbox"/>	<b>By:</b>
<b>Schedule:</b>	<b>On</b> <input type="checkbox"/>	<b>Ahead</b> <input type="checkbox"/>	<b>Behind</b> <input type="checkbox"/>	<b>By:</b>
				<b>%</b>
				<b>Months</b>

### **Past Performance Questionnaire**

Based on your knowledge of the contract identified above, please provide your assessment of how well the contractor performed on each of the following topics.

1. System Performance. The focus of the section is to determine how well an offeror has been able to match a proposed system configurations, Concept of Operations (CONOPS), and system level performances to the original program requirements.

2. Segment Design. The focus of this section is to determine how well an offeror has been able to develop designs that achieve predicted performance.

3. System Engineering, Integration & Test, and Planning. The focus of this section is to determine how well an offeror has been able to adequately develop overall systems engineering, integration, and testing approaches for proposed programs and to determine the adequacy, consistency, and flexibility of an offeror's program planning process over the entire period of a contract.

4. Management and Organization. The focus of this section is to determine the adequacy of an offeror's past approach to organizing, staffing and managing programs.

5. Cost. The focus of this section is to determine the adequacy of an offeror's ability to manage program costs.

It is very important to keep in mind that only performance in the ***past five years*** is relevant.

### **Rating Definitions**

The following five adjectival ratings comprise the Common DoD Assessment Rating System. Note that DoD's assessment rating system recognizes the contractor's resourcefulness in overcoming challenges or problems that arise in the context of contract performance.

**Exceptional (Dark Blue).** Performance meets contractual requirements and exceeds many to the Government's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor were highly effective.

**Very Good (Purple).** Performance meets contractual requirements and exceeds some to the Government's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.

**Satisfactory (Green).** Performance meets contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.

**Marginal (Yellow).** Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.

**Unsatisfactory (Red).** Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.

(Please check the appropriate rating and **provide explanatory comments, at minimum for Exceptional, Marginal, and Unsatisfactory assessments.**)

Part I. MISSION CAPABILITY

A. Management and Organization

1. Total System Performance Responsibility [TSPR] effectiveness - how well the contractor managed and executed a program for which it had total responsibility.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
2. Ability to plan and implement a process for interacting with other contractors.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
3. Ability to consider end user needs during all stages of contract.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
4. Ability to work with government program office.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
5. Ability to plan and execute an effective incremental risk mitigation program from development to production to operation.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
6. Overall capabilities and expertise of personnel working on project (in terms of expertise, continuity, and relevancy).					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable

Comment:					
<b>7. Ability to effectively staff and organize team working on project.</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
<b>8. Ability to meet major milestones and deliver product or service on schedule</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

## B System Performance

<b>1. Ability to meet program requirements</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
<b>2. Ability of system to meet lifetime requirements (operating lifetime, storage, life cycle).</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
<b>3 Ability of demonstrations and simulations to predict system performance requirements as verified by (Check all that apply):      <input type="checkbox"/> Flight Tests      <input type="checkbox"/> Ground Tests      <input type="checkbox"/> Simulations</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
<b>4. Impact trade process on final system performance</b>					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

5. Ability to design an efficient architecture that accounts for all aspects of the user operational environment.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

### C. Segment Design

1. Overall capabilities to design, develop, manufacture, test and deliver, satellite system, large data analysis, and/or ground distribution networks.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
2. Ability to accommodate performance enhancements and/or technology assessment, development, and insertion					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
3. Space Segment - Ability to flow space segment specifications from system specifications. (Space Segment refers to any platform, sensor, or component in orbit)					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
4. Space Segment - Ability of space segment design to meet parameters of space segment specifications					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
5. Space Segment - Ability to respond to requirement changes and accommodate future risk reduction plans					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					



6. C3 Segment - Ability to flow C3 segment specifications from system specifications. (C 3 Segment refers to all functions required for mission management, day-to-day operations and state-of-health monitoring of any component within the Space Segment)					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
7. C3 Segment - Ability of C3 segment design to meet parameters of C3 segment specifications					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
8. C3 Segment - Ability to respond to requirement changes and accommodate future risk reduction plans					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
9. Ground Data Processing Segment - Ability to flow Ground Data Processing segment specifications from system specifications					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
10. Ground Data Processing Segment - Ability of Ground Data Processing segment design to meet parameters of Ground Data Processing segment specifications					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
11. Ground Data Processing Segment - Ability to respond to requirement changes and accommodate future risk reduction plans					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

12. Field Terminal Segment - Ability to flow field terminal segment specifications from system specifications. (Field Terminal Segment refers to any hardware and software used by deployed/remote units to obtain data in real time.)					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
13. Field Terminal Segment - Ability of Field Terminal segment design to meet parameters of Field Terminal segment specifications					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
14. Field Terminal Segment - Ability to respond to requirement changes and accommodate future risk reduction plans					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

#### D. System Engineering Integration & Test (SEIT) and Planning

1. Ability to understand the user requirements					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
2. Ability to identify all significant technical, cost, and schedule constraints/risks early in program.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
3. Adequacy of Testing Program in accomplishing goals of program					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

4. Ability to design a system architecture using cost-performance trade studies and analysis.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
5. Effectiveness of system engineering capabilities including requirements flowdown to various segments and components of the system and ability to trace functional threads.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
6. Effectiveness of software system engineering capabilities including requirements flowdown to appropriate segments and components of the system and ability to trace functional threads.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
7. Appropriateness of facilities (production, integration, test, etc.) and personnel (quantity, training, capability, etc.).					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
8. Completeness of system documentation such as system/subsystem performance specifications (for example, the extent to which documentation enabled thorough assessment of final delivered product)					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
9. Completeness and Reasonableness of Integrated Master Plan					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
10. Realism, Reasonableness and Completeness of Program Schedule/Integrated Master Schedule					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

11. Adequacy of support plans (e.g. Risk Management)					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

## Part II. COST

1. Ability to anticipate cost					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
2. Ability to use a validated cost/schedule control system such as Earned Value management reporting.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					
3. Ability to provide timely accurate financial reports and forecasts.					
<input type="checkbox"/> Exceptional (Please Comment)	<input type="checkbox"/> Very Good	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Marginal (Please Comment)	<input type="checkbox"/> Unsatisfactory (Please Comment)	<input type="checkbox"/> Not Applicable
Comment:					

## Performance Survey

The foregoing inquiry should have allowed you to provide us with a reasonable assessment of the way in which the subject contractor has performed on recent contracts. The following questions are intended to allow you an opportunity to expand on your evaluation and provide us with a more comprehensive understanding of company performance. Completion of this segment of the Questionnaire is optional.

### PROGRAM EXECUTION

1. Were products generally delivered when required contractually? If not, was the delay the result of contracting agency or contractor actions?

2. If schedule relief was provided by contract modification, did it result from scope change or from an overrun condition?

### COST

1. Did the total cost exceed initial contract value by more than 10%? ☐ Yes ☐ No  
If so, by how much?

2. What proportion of increased costs were attributable to contracting agency actions (added scope, directed schedule mods, etc), rather than to development problems for which the contractor was responsible?

### OVERALL

1. If Award Fee contracts were used for the procurement, what percentage of available fee did the contractor earn in the periods before and following completion of the Preliminary Design Review?  
Critical Design Review?

2. What is considered to be an average percentage award fee bestowed by your organization for similar contracts?

3. Knowing what you do today, would you award this contract to this contractor again? ☐ Yes ☐ No

4. If you have any other comments that you would like to make (e.g. especially noteworthy performance, how to improve this survey, etc.) include them here also. Continue on another sheet, if necessary.